



**Jorge de los Reyes**

**Executive Consultant**

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**PROFILE**

Mr. de los Reyes has more than 17+ years leadership experience in Fortune 100 and Fortune 500 companies from global engineering & construction to risk-based consulting with a Big 4 Audit Firm across private and government entities. He has held positions in operations, contractor and commercial management, program & project management experience and supported clients in North America, UK, Norway, Caribbean, Central America, Colombia, Peru, Chile, Brazil, and Mexico.

Prior to CONEXIG, Mr. de los Reyes has assumed numerous positions within the energy and infrastructure sectors and was recently based in Houston, Texas, where he worked with PricewaterhouseCoopers LLC (PwC) Advisory Team within the Capital Projects & Infrastructure division. He has advised clients on overall project strategy, transformation, and execution helping to focus on governance and project controls, project delivery, contract selection, risk management, and operations to ensure performance. His client work resulted in the successful implementation of solutions across multiple disciplines of the infrastructure sectors for projects ranging from USD\$50M to over \$1B in Capex (multiple geographic regions).

**EDUCATION**

- MBA, The University of Texas at Austin, The McCombs School of Business, 2012
- MA, Tecnológico de Monterrey, Mexico City, 2012
- Bachelor of Science, United States Naval Academy, Annapolis, MD 2001

**PUBLICATIONS**

Latin America Infrastructure Trends Through Leadership, 2018: A refreshed look at opportunities for increased investment while managing project risk and understanding barriers to entry. - "Governments and project owners understand that institutional investors will demand a higher level of scrutiny in the governance and controls throughout the capital project life cycle in order to protect their investment"



## TEACHING AND CONFERENCES

2014 – Panelist, PPP (Public Private Partnership) Infrastructure Conference, Miami, Florida

2015- Panelist, PPP (Public Private Partnership) Infrastructure Conference, Punta del Este, Uruguay

2016- Panelist, Risk Management, Capital Projects & Infrastructure Seminar, Bogota, Colombia

## RELATED TRANSPORTATION INFRASTRUCTURE EXPERIENCE

-Governance & Project Controls Assessment: Signalization scope of work for the Metro Lines 2, 4, in Lima, Peru (Expansion of Lima International Airport), delivered final report outlining key metrics to align contractors in cost, schedule and communication

-Risk Management workshop for the Mexico City International Airport; conducted risk and cost management review, cargo rail Mexico City Airport; dashboard of 25 KPI's, align contractor obligations, schedule commitments improve delays >6 months

-Project governance & cost assessment: conducted a Project Execution Plan for construction and steel industries; advised North American Steel Coke Plant with +1M ton production capacity, and over USD\$80M in capital for plant refurbishment; Results: improved cost overruns of USD\$2M and aligned schedule with organizational performance, resulted during staff reductions (>60%) and helped to align schedule performance while managing significant staff reductions

## DETAILED EXPERIENCE

DLR & Associates, Miami, FL, May 2018 - present

Director, Founding Member

(Independent business advisor focused on project restructuring, performance improvement, support of recapitalization efforts through best practices to improve operational and financial effectiveness)

PwC (PricewaterhouseCoopers LLC), Houston, TX, Feb 2014 – Jan 2018

Advisory Services, Management Consulting, Capital Projects & Infrastructure Division

International Assignment, PwC Colombia (PricewaterhouseCoopers Colombia), Bogota, Colombia,

Nov2014- Mar2017, Senior Manager, Advisory Services, Capital Projects & Infrastructure Division (CP&I)

WorleyParsons, Houston, TX, Jan2013 – Feb2014

Director, BP North America Portfolio

(WorleyParsons delivers projects, provides expertise in engineering, procurement and construction to the Energy and Resources Sector)

FMC Technologies (now TechnipFMC), Houston, TX, Jan2012-Jan2013



(Merger between TechnipFMC provides complete project life cycle services- conception, feasibility study, front end engineering, detailed engineering, procurement, construction, commissioning, test runs, maintenance & decommissioning for the energy industry)

- Commercial Account Manager, Deepwater Technology
- International Assignment - Technical Sales Manager, FMC Technologies de Mexico S.A. de C.V, Jul2008-Dec2011, Ciudad del Carmen, Campeche, Mexico
- FMC Technologies, Jun2006-Jun2008, Project Manager, Houston, TX (Specific Scope Project Manager in charge of \$60M of project hardware for (8) Gulf of Mexico and Brazil projects between Royal Dutch Shell and British Petroleum (BP))

Maritime & Defense Experience: U.S. Naval Officer

- Within the public sector, served as an Operations Officer with the U.S. Navy, managing projects such as the procurement, logistics, training, and implementation of resources between the U.S. and partner governments in South America (Colombia, Ecuador, Bolivia, Venezuela, Peru) as well as deployments in support of Operation Iraqi Freedom

## **LANGUAGES**

Language 1 (native) – Spanish

Language 2 (native) – English

