



Edward J. Naphambo

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PROFILE

Edward N. is an executive consultant, actual Director of BIIS (Business Integrated Improvement Solutions) in South Africa. He has experience in the following sectors: Metals and mining, Architectural/Buildings, Heavy Engineering, Public Sector and Government, Transportation, Water, Oil and Gas and Energy & Utilities. He has worked in Africa, Europe, Americas and Asia projects.

EDUCATION

Master of Science (MSc) in Project Management, University of the Witwatersrand (Wits)	2006-2010
Bachelor of Science (Honours) in Quantity Surveying, University of the Witwatersrand (Wits)	2002-2005

PROFESSIONAL MEMBERSHIPS

International Institute of Business Analysis (IIBA)
Association for the Advancement of Cost Engineering (AACE)
Golden Key South Africa – Member
South African Council for the Quantity Surveying Profession (SACQSP) - PrQS

DETAILED EXPERIENCE

Jan 2019 – Present Business Integrated Improvement Solutions (BIIS) Position Director

Jan 2019 – Present Mogreen (Pty) Ltd Position Director

Business process re-engineering and process optimisation/improvement of operations (cost reduction, revenue increase etc.)



Guiding and facilitating Business units to achieve operations excellence and to meet performance KPIs.

Facilitating change management processes to ensure improvement initiatives are effective.

Business development, strategic planning and analysis: (i) opportunity identification ii) Business case development, project economics & financial modelling iii) Development of implementation roadmaps iv) Programme management of feasibility studies iv) Identification of funders (Including due diligence & deal closure)

Development of governance frameworks and advising on compliance to governance frameworks

Evaluating and developing internal controls associated with the project management, financial accounting (allocation of costs) and reporting of capital projects.

Oct 2016 – Dec 2018 Eurasian Resources Group (ERG) Position Business Improvement (BI) manager

Managing ERG's Business Improvement initiatives and development of ERG's portfolio of strategic assets in South Africa and Continental Africa.

Managing a team of BI analysts, BI specialists and BI project managers. The BI team co-ordinates and manages various business functions e.g. finance, technical, operations, HR, procurement, Logistics, outside consultants etc. during implementation of ERG's operational and strategic initiatives.

Internal and external stakeholder management including Government entities, Regulatory authorities, ERG Executives, ERG Joint venture partners etc.

Mentorship of junior and intermediate employees and supporting them in career development activities;

Reviewing work to assess compliance against deliverables, objectives and standards;

Providing input and guidance into the staffing process and actively participate in staff recruitment and retention activities

Assisting HOD in aligning departmental objectives to company strategic objective including setting of KPIs, budgets etc.

Business process Optimisation/re-engineering

Business process re-engineering/optimisation/improvement of operations in order to reduce cost, increase revenue, unlock efficiencies etc.

Guiding and facilitating Business Units to achieve operational excellence, to meet performance KPIs and to maintain a continuous improvement culture.

Facilitating change management processes to ensure that improvement initiatives are effective.



Strategic planning & development of strategic assets

Strategic planning and development of ERGs portfolio of mineral assets including Copper, Cobalt, Platinum, Manganese, Tin, Coal, fluorspar etc. Duties include: (i) Resource identification ii) Project management of feasibility studies (Technical, economical, Marketing, financial, social, environmental etc.), iii) Development of business cases iv) Legal and regulatory compliance v) Stakeholder management (internal & external) vi) Identification and sourcing of external funding v) Development and management of project budgets vi) Performance monitoring.

Power & Energy committee

Member of a committee tasked with: (i) Securing ERG's long-term power needs by identifying power projects (renewable & non-renewable) ii) Negotiating Power Purchase Agreements iii) Transforming ERG into a more sustainable "green" company by reducing power consumption, eliminating wasteful power usage and employing energy saving technologies.

Technology & Innovation committee

Head of committee and tasked with investigating technology solutions to optimise productivity, reduce cost and improve safety.

Transport, logistics & supply chain management committee

Program manager of all optimisation and improvement initiatives related to transport, logistics and supply chain management.

Hydrocarbons strategy

Program manager of a strategy to reduce fuel losses and consumption at our operations in the short term and to develop a long-term strategy and road map to move ERG up the fuel supply value chain.

Africa strategy reviews

Co-ordinating and managing quarterly African strategy review and strategy planning workshops.

**Feb 2015 – Oct 2016 PricewaterhouseCoopers (PwC) Capital Projects & Infrastructure
Position: Senior Manager**

Providing leadership and support to engagement teams

Leading and managing the proposal development process including proposal implementation and pricing strategies;

Managing day to day interactions with senior executive clients and sponsors;

Building effective relationships internally and developing the firm's network;

Performing the role of coach to junior and intermediate employees and supporting them in all career development activities;



Reviewing work to assess compliance against deliverables, objectives and standards; and

Providing input and guidance into the staffing process and actively participate in staff recruitment and retention activities

Working closely, but independently, with other Managers and Directors.

Managing engagement field work, including interviews, data collection, analysis and work paper documentation.

June 2013 – Jan 2015 KPMG Infrastructure & Major Projects. Position: Senior Manager

Managing construction contract audits and compliance reviews.

Managing and leading assessments/evaluations of large-scale capital programs and projects.

Managing and leading the oversight and implementation of project corrective action plans.

Managing and leading the review, analysis and reengineering of project procedures.

Working closely, but independently, with other Managers and Directors.

Managing engagement field work, including interviews, data collection, analysis and work paper documentation.

Oct 2006 –May 2013 Venn & Milford Incorporated Project Services. Position: Senior Quantity Surveyor – team lead on various Mining, Engineering, Bulk Materials Handling, Building, Civils, Electricals, Control & Instrumentation (C&I) projects

Managing junior and intermediate level QSs, Client liaison & project team coordination

DUTIES

Feasibility studies - estimates, estimating plans, application of contingencies and escalation indices

Contract administration - Formulation of contracting strategies, Negotiating claims & extra contractual issues, Variation orders,

contractual correspondence, fee accounts & fee proposals

Payments, Valuations/certification & Final accounts

Cost reporting, budget forecasting & control

Tenders - preparation, tender evaluation, supplier selection & reporting, document preparation (pre-contract & post contract)

Project management and schedule management

Procurement & supply chain management

Development of WBS and allocation of WBS elements into packages Value engineering



Risk management (Contractual & Financial) – identification, analysis & quantification

Jan 2006 – Sep 2006 Group 5 Buildings North. Position: Junior Quantity Surveyor (QS) on various building projects

Managing domestic, selected and nominated subcontractors

Duties:

Payments, valuations/certificates and final accounts

Measurements and material take-offs

Contract administration, Variation orders & contra charges

Cost reporting, budget forecasting & control

Sub contract selection, appointment & administration

Estimating

Aug 2005 – Nov 2005 IBP Construction Consultants. Position: Student Quantity Surveyor (QS) on various building projects

Payments, valuations and certificates & final accounts

Measurements and material take-offs

Contract documentation & Bill of Quantities

Estimates and feasibilities

Cost reporting, Budget forecasting & control

LANGUAGES

English (Native)

